

Mariano Runco

Contact Information

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Citizenship:

Argentina and Italy

Status:

US Permanent Resident
Married

Last Updated:

January 2016

Position

Associate Professor - Department of Economics - Auburn University at Montgomery, August 2014 to Present
Assistant Professor - Department of Economics - Auburn University at Montgomery, August 2009 to July 2014

Education

- Ph.D in Economics - Arizona State University, June 2009
Dissertation Title: "Essays in Multidimensional Industrial Organization"
Advisors: Hector Chade (Chair), Richard Rogerson and Edward Schlee
- M.S. in Economics - Arizona State University, August 2003 - May 2005
- Postgraduate Studies in Economics - Universidad Torcuato Di Tella, March 2001 - December 2002
- B.S. in Economics - Universidad Argentina de la Empresa, March 1996 - December 2000

Research Interests

Applied Microeconomic Theory, Industrial Organization, Behavioral Economics, Auction Theory

Editorial Positions

Co-editor Southern Business Economics Journal (August 2015 - Present)

Awards

- Outstanding Research Award - School of Business, Auburn University at Montgomery, March 2013
- Hardison Scholarship to the "Best Qualifying Examination", Department of Economics, Arizona State University 2004
- Full Tuition and Stipend Scholarship, Department of Economics, Arizona State University, 2003-2009
- Supplementary Stipend, Department of Economics, Arizona State University, 2003
- Scholarship, Curso "Economia de la Regulacion", Centro de Estudios Economicos de la Regulacion, 2000

Publications

- "Estimating Depth of Reasoning in a Repeated Guessing Game with no Feedback" *Experimental Economics*. Vol.16: Iss. 3. pp 402-413 (2012).
- "Retail Pricing and Clearance Sales: The Multidimensional Case" *Economics Bulletin*: Vol. 32: Iss. 1, pp. 376 - 381 (2012)
- "Multidimensional Product Differentiation with Discrete Characteristics" *The B.E. Journal of Theoretical Economics*: Vol. 12 : Iss. 1 (Contributions), Article 1 (2012).

- “A Note on the Multidimensional Monopolist Problem and Intertemporal Price Discrimination” *The B.E. Journal of Theoretical Economics*: Vol. 10 : Iss. 1 (Topics), Article 37 (2010).
- “Bounded Rationality in a Cournot Duopoly Model” *Ensayos Revista de Economía*: Vol. 34: Iss. 2, pp. 79 - 94 (2015).
- “What Model Best Describes Choices in a Cournot Duopoly Experiment?” Forthcoming *International Journal of Applied Behavioral Economics*.

Working Papers

- “Introducing Auction Theory Using Numerical Methods”.
- “Reference Dependent Preferences and Overbidding in Private- and Common-Value Auctions”.
- “Estimating Elasticity of Demand for Higher Education in Alabama” with Jeff Bates.

Conference Presentations

- “Reference Dependent Preferences and Overbidding in Private and Common Value Auctions”, Midwest Economic Theory Conference, Indianapolis, June 2014
- “What Model Best Describes Choices in a Cournot Duopoly Experiment?”, International Industrial Organization Conference, Boston, May 2013
- “Estimating Depth of Reasoning in a Repeated Guessing Game with no Feedback”, Southern Economic Association Meeting, New Orleans, November 2012
- “Multidimensional Product Differentiation with Discrete Characteristics”, Southern Economic Association Meeting, Washington DC, November 2011
- “Retail Pricing and Clearance Sales: The Multidimensional Case”, Southern Economic Association Meeting, Atlanta, November 2010

Referee

B.E. Journal of Theoretical Economics, Southern Economic and Business Journal, Journal of Business Strategies, Revista de Economía (Mexico), Economics Bulletin, Economics Letters

Teaching

Auburn

Principles of Microeconomics
 Statistics II
 Game Theory
 Economics of Decision Making (MBA)
 Issues in International Trade and Finance
 Intermediate Microeconomics
 Industrial Organization

Arizona State

Principles of Microeconomics (Instructor) 2006-2009
 Principles of Macroeconomics (Instructor) 2006
 Mathematical Economics (TA) Fall 2006
 Ph.D. Microeconomic Analysis I and II (TA) Fall 2004 and Spring 2005

UADE (Argentina)

Principles of Microeconomics (Instructor) 2001-2002

Professional Experience	Research Assistant - CEER (Center for the Study of Regulation, Electricity Sector), 1999 - 2001
Software	Stata, Matlab, Octave, Mathematica, Maxima, Eviews, Gauss
Languages	English, Spanish (Native), Italian (Basic)